

International Accounting for Insurance Contracts

Property & Casualty issues

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Session 20

Overview

- Current accounting standards
- Proposed accounting standard and issues
- Other issues

Current accounting standards

- Currently, with exceptions
 - No discounting
 - Conservative claim estimates (some places)
 - Deferral-Matching approach
 - Catastrophe reserves (some places)

Current accounting standards (cont'd)

- Continually re-estimate
- Estimation methods
 - > Locked-in some places
 - > Actuary's choice in other places
- Do not anticipate renewals
- Performance measurement - loss ratio

Proposed standards - Discounting

- Everything is discounted
 - Start with neutral estimates (no conservatism)
 - Add risk margin
 - Discount at risk-free rate

Proposed standards - Discounting

Whose neutral estimates?

Entity-specific value

versus

Fair value

Runoff (settlement) value
Entity's assumptions

Value if immediate exit
market assumptions for:

- > Size of cash flows
- > Expenses
- > Size of risk (but market risk tolerance)

- But is there a difference?
 - If no market data, fair value = entity specific?

Proposed standards - Discounting

- Risk Margins
 - Risk margin \neq conservatism
 - Reflect in cash flows or discount rate
 - Allowed only if “reliable”
 - What does “reliable” mean?
 - > Process versus parameter, model risk
 - Reasonable estimates versus reliable estimates

Proposed - Discounting

- Profit at inception
 - IF can't produce “reliable” estimate of risk margin?
THEN choices are:
 - a) No risk margin - yes, profit at issue
 - b) No profit at issue - back into risk margin
 - Latter is current proposal
 - But when should profit be reflected?
 - No release until “reliable” risk margin estimate -

Maybe never reflect profit

Proposed - Discounting

- Risk Margin Choices
 - a) Make best estimate - disclose
 - b) Only use if “reliable”
 - > When should profit be reflected?

Proposed - Discounting

- Discount rate
 - Risk-free rate is starting point
 - Adjust for risks not reflected in cash flows
 - Don't reflect anticipated investment margin

Proposed - No Deferral-Matching

- No more “earned premium” or “unearned premium”
- No more prepaid expense asset
- Only claim and expense liabilities
 - Claim liability for incurred claims
 - Claim liability for not yet incurred claims
 - Claim liability for contracts not yet effective
- MORE ESTIMATES

Proposed - No Catastrophe Reserves

- No catastrophe or equalization reserves
- Results more volatile
- Need to change capital standards

Proposed - Continually re-estimate

- No change, except more work
- Need to always update for interest rates
- May need to update for risk margin

Proposed - methods

- Left to actuarial standards project?
- Principle based vs. prescriptive
- Accounting principle
 - Consistency is good
 - Should change with environment, knowledge?
 - U.S. principles/standards - try multiple methods

Proposed - Renewals

- Don't value, unless
 - Would produce a liability OR
 - Valuable option owned by policyholder
- Generally not an issue for general insurance
- Danger -
 - Big issue for life insurance
 - Will rule meant for life insurance hurt general insurance

Proposed - Performance Measurement

- No more “earned premium”
- Not clear what would replace loss ratios, other performance measures
- No firm proposals yet from IASB
- How to reflect?
 - Unwinding of discount
 - Change in discounted estimates
 - Current versus prior year, if no “earned premium” concept
 - Change in risk margin
 - Change in discount rate
 - Change in risk adjusted discounted claim estimate over time

Proposed - Credit standing

- Concept
 - Liability worth less if insurer has lower credit rating
- Entity-specific value
 - Don't reflect credit standing
- Fair Value
 - Maybe reflect credit standing, if done for assets

Proposed - Credit standing Cont'd.

Note:

- Life and annuity insurers may want this to prevent negative profit at issue
- They are not allowed to reflect investment margin
- They may want this to replace investment margin
- They may argue based on investment margin decision
Not based on credit standing theory
- General insurers may disagree with life/annuity insurers here

Other

- Standard applies to
 - Insurance contracts, not insurance entities
 - Insurers, reinsurance, and policyholders (not self-insurers)
- Business combination standard also an issue
 - How should acquired liabilities be valued?
 - Value at fair value?

Summary

- Discounting will be a major impact
 - Big change in reported data
 - More work to maintain
- Standard increases use of estimates
- Performance measurement rules unknown
- Actuarial standards may (or may not) decide “methods” issue