

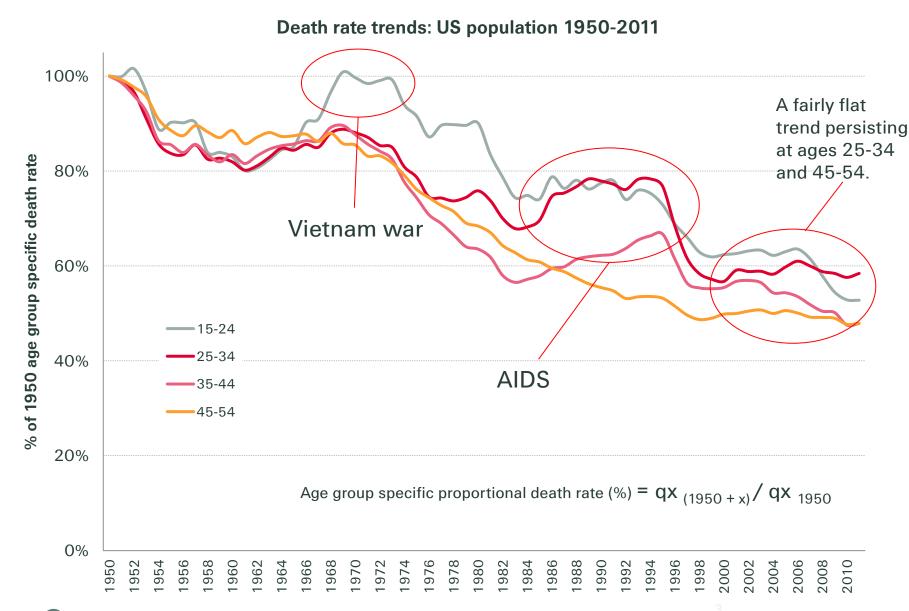
# Causal drivers of mortality trend in population and insured groups



#### Questions to consider

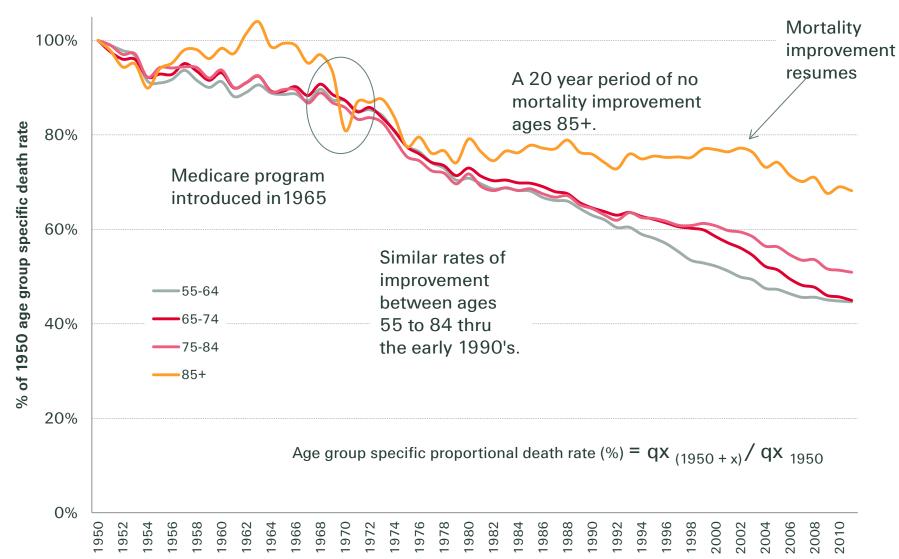
- What are the existing and new causal drivers of recent trend?
- Do causal drivers of trend vary in population subgroups?
- What are the potential implications of these findings on future trend in insured groups?

#### 60-year US population view



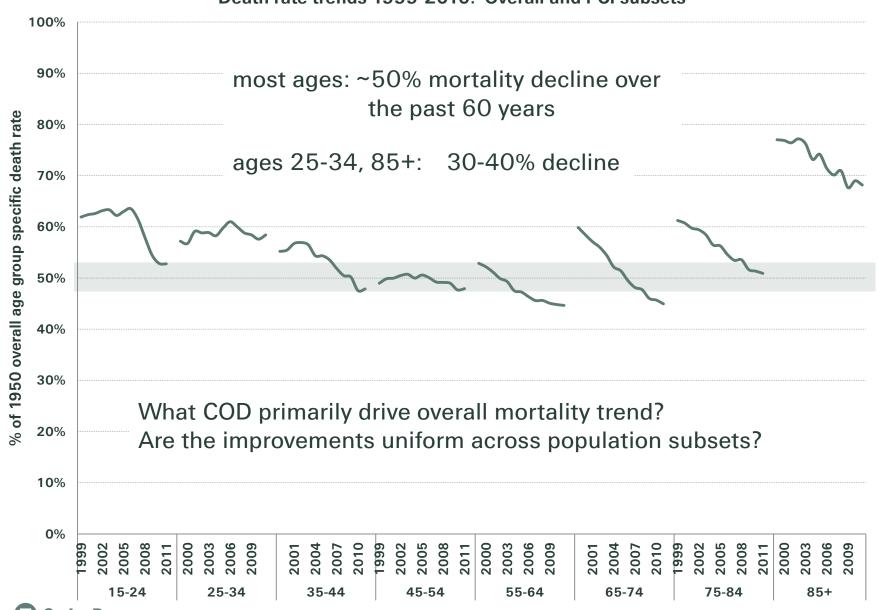
#### 60-year US population view

#### Death rate trends: US population 1950-2011



#### Recent US population mortality trend





#### Key causal drivers of trend

Overall	CVD	CA	Resp	Neuro	GU	GI	Acc	Other	Total % evaluated
15-24	5%	6%	2%	3%	0%	1%	<b>75</b> %	8%	75%
25-34	10%	<b>9</b> %	2%	2%	1%	3%	<b>60</b> %	13%	<b>79</b> %
35-44	<b>19</b> %	<b>17</b> %	3%	3%	1%	6%	<b>36</b> %	15%	<b>72</b> %
45-54	<b>25</b> %	<b>28</b> %	5%	2%	1%	7%	<b>18</b> %	14%	<b>70</b> %
55-64	<b>27</b> %	<b>36</b> %	<b>7</b> %	3%	2%	6%	<b>7</b> %	12%	77%
65-74	<b>28</b> %	<b>36</b> %	11%	3%	3%	4%	3%	11%	<b>79</b> %
75-84	<b>33</b> %	<b>26</b> %	<b>12</b> %	<b>7</b> %	3%	3%	3%	13%	80%
85+	41%	<b>13</b> %	<b>10</b> %	<b>9</b> %	3%	3%	3%	18%	<b>76</b> %

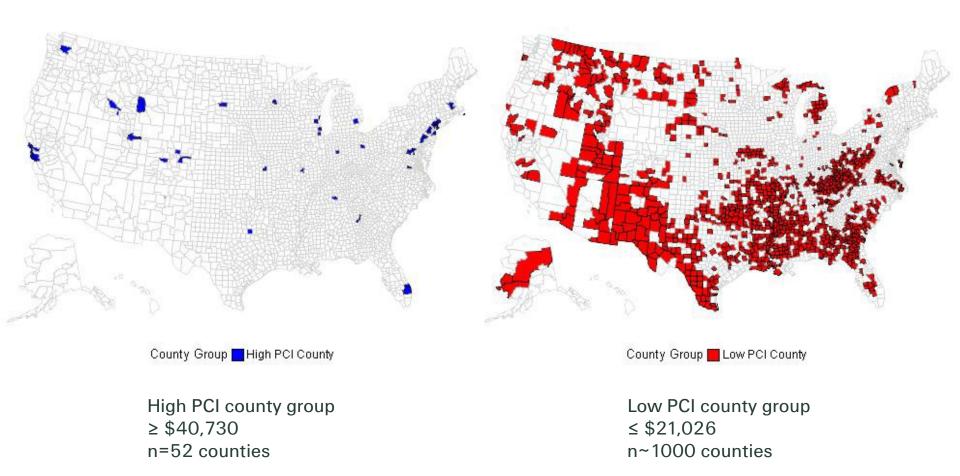
NCHS 2013

Allowing for effects of self selection and risk selection, general population and insured COD proportions demonstrate a number of similarities.

Studying causal trend drivers in the overall population and in pop subsets should yield information relevant to drivers of future trend in insured groups.



#### Trend differentials in population subgroups: County level analysis of mortality trend by cause and per capita income

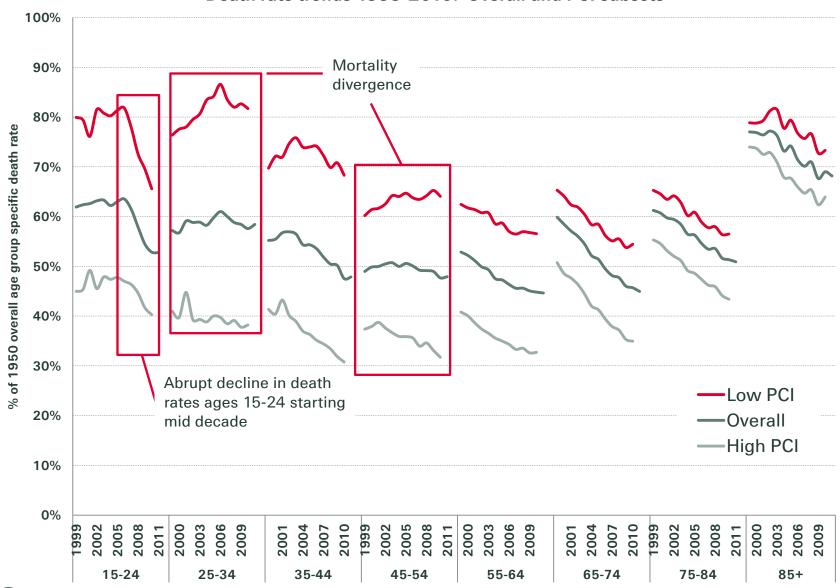


Define groupings of ~25 million people living in the highest and lowest PCI counties as of the year 2000.



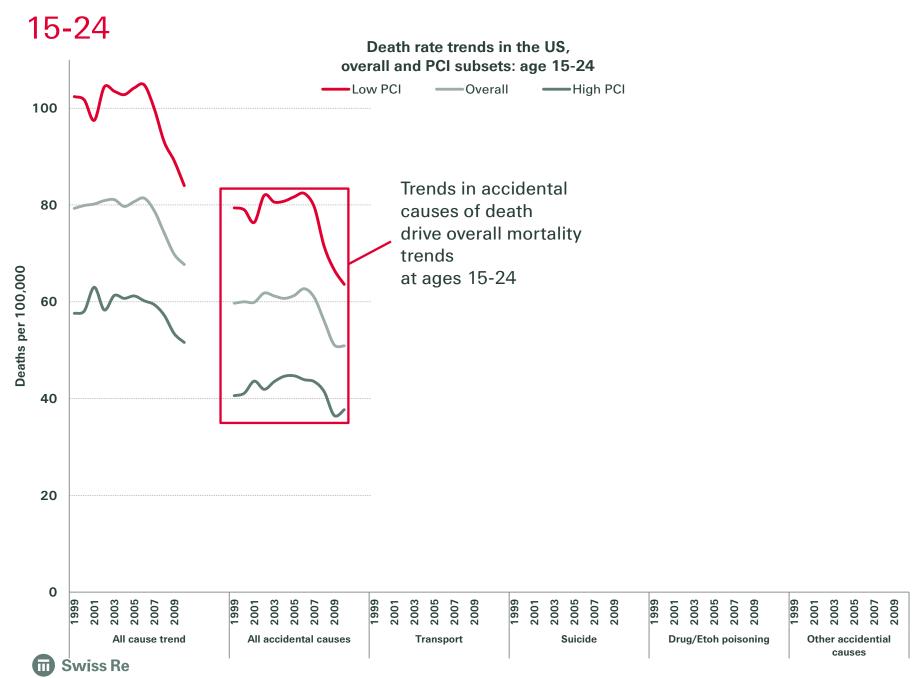
#### Mortality trends by PCI grouping



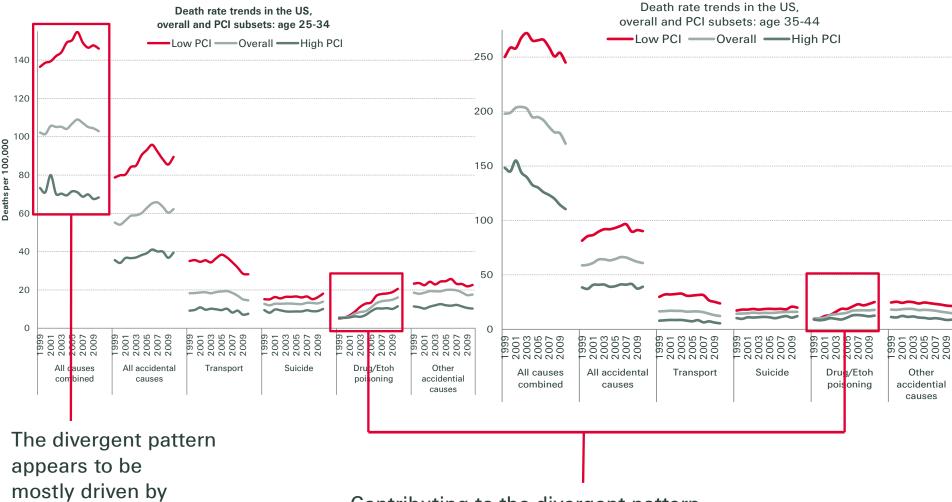


### Age specific trends

- Evaluate PCI subsets to assess for differential rates of near term trend
- Identify age specific causal drivers of trend and their recent trajectories



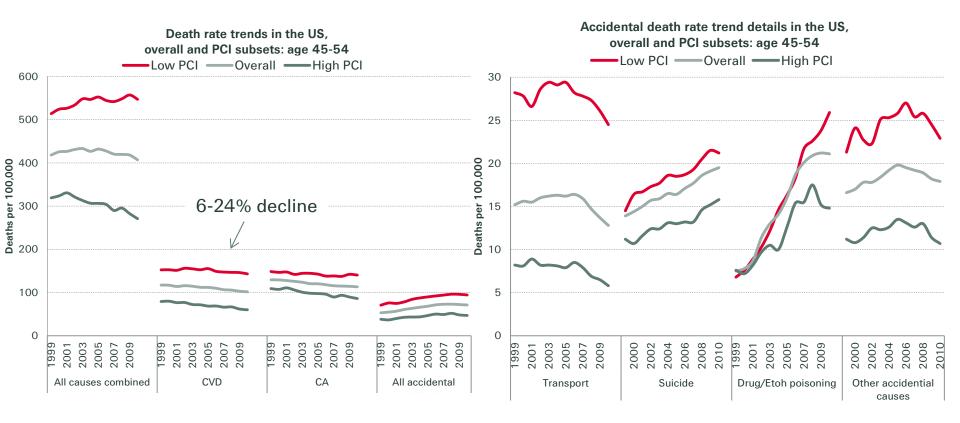
#### 25-34/35-44



Contributing to the divergent pattern are differential increases in drug poisoning deaths.



accidental COD's

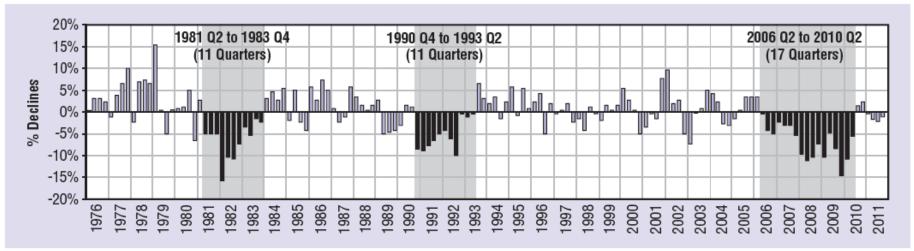


- CVD and cancer become more important COD's than accidents.
- Death rate differentials by PCI can be seen across major COD groups.
- Velocity of declines in CVD and cancer death rates highest in high PCI group
- Drug poisoning continues to materially contribute to accidental deaths.



# Transport accident deaths and economic recessions

Figure 1:
Percentage Change in Fatalities in Every Quarter as Compared to the Fatalities in the Same Quarter During the Previous Year



- The notable decline in accidental death rates at ages 15-24 may be associated with the 2007 recession.
- Individuals have less resources to travel during recessions, reducing their exposure to travel related risks. Travel activity in the higher PCI groups may be less affected by recessionary pressures, resulting in a more modest decline in transported related death rates for the high PCI group.
- Since transport fatalities have increased historically post-recession, the same may be seen as we exit the current recession.



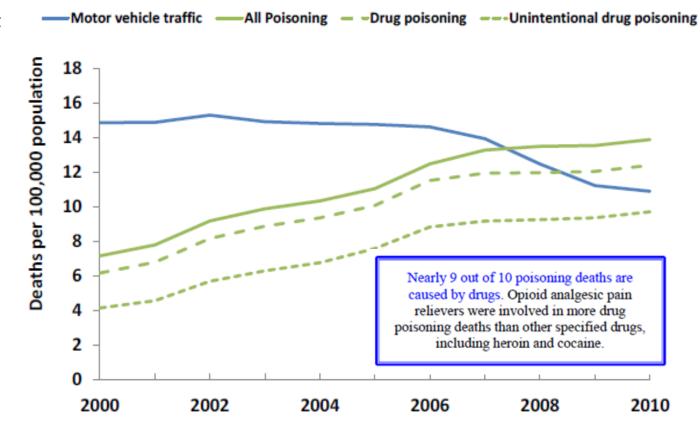
### Drug poisoning

90% of poisoning deaths are caused by drugs.
Opioid analgesic pain relievers were involved in more poisoning deaths that other drugs, including heroin and cocaine.

78% of drug poisoning deaths were unintentional, 14% were suicides and 8% were of undetermined intent

This issue is present in both high and low PCI groups, suggesting we have exposure to this risk in insurance applicants.

### Motor vehicle traffic, poisoning, drug poisoning, and unintentional drug poisoning death rates: United States, 1999 – 2010



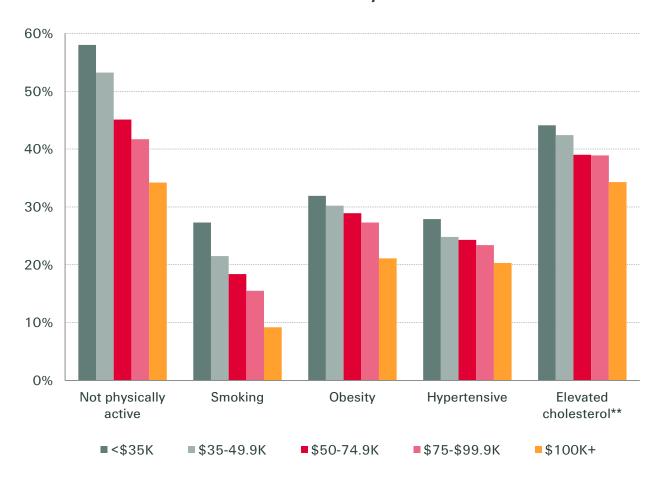
#### Future drivers of trend: Risk factors

Income is a determinant in the level of risk factor burden observed in the population.

Monitoring for any divergence in risk factor trends could help explain widening gaps in mortality trend certain population subgroups.

Short term trends across most risk factor categories are fairly stable.

#### Health risk factor burden by income level: 2011



<sup>\*\*</sup> Income groups for cholesterol <\$15K, \$15-24K, \$25-34K, \$35-49K, \$50K

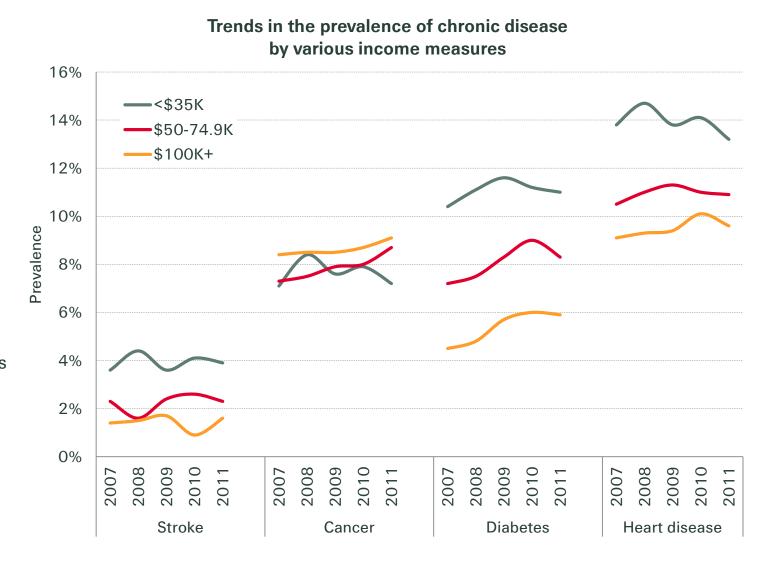


National Health Interview Survey Behavioural Risk Factor Surveillance System

### Future drivers of trend: Morbidity

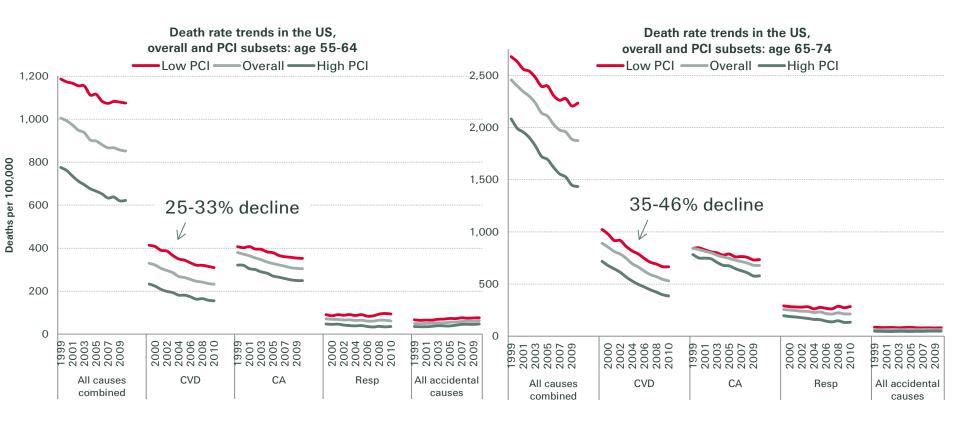
Differences in the burden of disease between groups defined by income measures may contribute to differences in death rates by cause for certain conditions.

Differentials in the prevalence of diabetes by income category is a potential risk for increasing disparities in future cardiovascular disease rates between income groups.



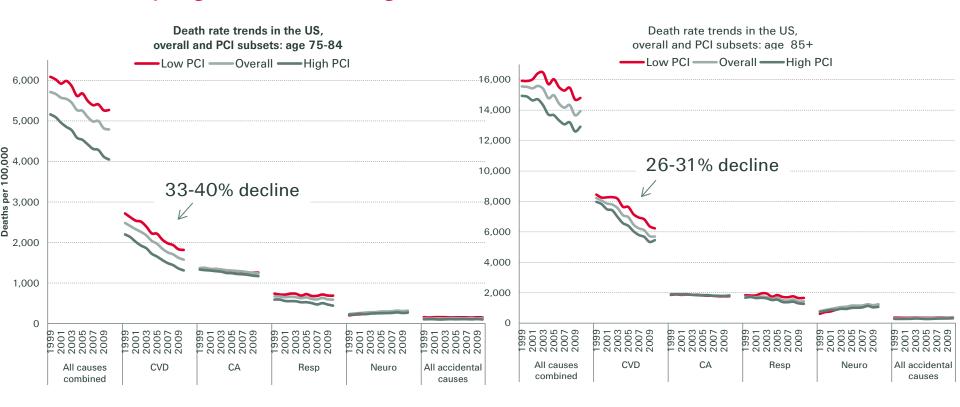


# Drivers of trend at mid to older ages: Sustained progress in reducing cardiovascular disease death rates.



- >50% of deaths after age 50 attributed to cardiovascular diseases and cancer in both population and insured groups.
- At these ages strong declines in cardiovascular death rates continue to be observed with more modest declines in cancer death rates.

# Drivers of trend at mid to older ages: Sustained progress in reducing cardiovascular disease death rates.



- Separation of death rates by PCI grouping strongest for cardiovascular diseases possibly due SES correlates to smoking and other CV risk factors. (Over a 10 year follow-up) little to no evidence of differentials in slope of decline by PCI.
- Above age 75 rising trends in deaths due to neurodegenerative conditions is noted (Alzheimer's and Parkinson's dx). But with neurodegenerative conditions contributing less than 10% of deaths cardiovascular disease remains a dominant COD that will drive near and mid term future trends.



#### Accidental causes of death trends ages 65+

- Small contribution to overall death rates
  - 65-74: Trends in transport, suicide and other accidental causes flat.
     Trends in drug poisoning on the rise but more moderate than observed at earlier ages.
  - 75-84: Accidental trends generally flat
  - 85+: Trends in other external causes of accidents (falls) rising, but this trend is not observed due to the small relative contribution of this specific cause to overall death rate.

#### PCI summary of findings

- All cause death rates are inversely influenced by PCI level. This affect appears to moderate at older age.
- The PCI effect on death rates is not uniform by COD and is age dependent.
- Short term rates of mortality improvement are often (but not always) higher in the higher PCI groups.

### **Underwriting implications**

- Causal drivers of trend are similar across economic groups suggesting
  population wide trends in these causes should have relevance in predicting
  future trends in more selected groups such as insured policyholders.
  - Further economic recovery may be associated with a rebound in accidental death rates at younger ages.
  - Trends in drug poisoning deaths need to be monitored and underwriting tools that could uncover high narcotic utilization may have increasing protective value in this environment.
  - As death rates for cardiovascular disease and cancer decline neurodegenerative causes of death and accidental falls are increasing in frequency in the elderly.
     Neurocognitive underwriting and functional status assessments take on greater importance in this environment.
  - In middle and older age cardiovascular deaths continue to dominate as a major cause of death. Underwriting should continue to employ screens to identify prevalent CVD and assess future risk for incident CVD.



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