



# **SOLVENCY MEASURE FOR PENSION LIABILITIES : time, inflation and longevity**

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PRM

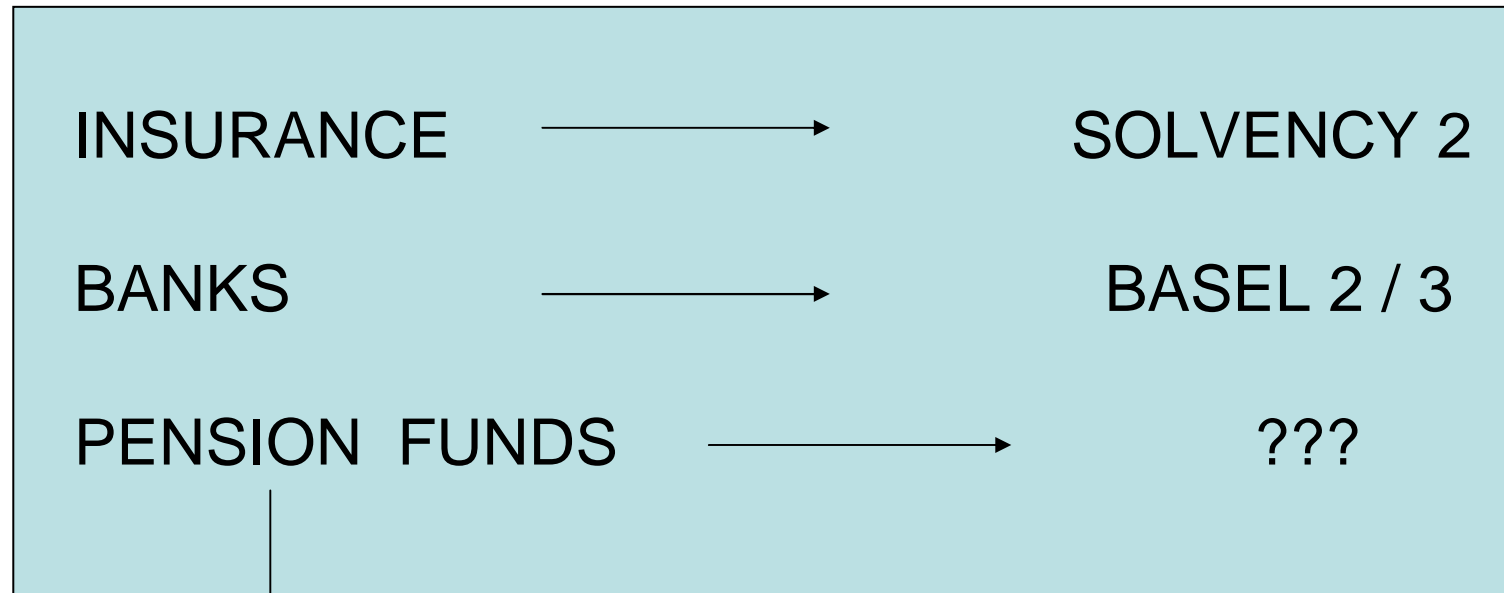
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PENSION

+

ERM

# The Solvency Issue



**IAS Norms** : Best estimate approach ; not risk based !



# Outline



- 1. Pension and solvency
- 2. Market risk Model
- 3. Risk Measure Approach
- 4. Probability of ruin Approach
- 5. Introduction of the Longevity Risk
- 6. Extension to DB schemes



# 1. Pension and solvency



## **Risk mapping of pension liabilities :**

- **MARKET RISKS :**
  - discount in the Actuarial Liabilities
  - return on the Assets
  
- **ECONOMICAL RISKS :**
  - inflation and salary increase
  
- **DEMOGRAPHIC RISKS :**
  - longevity risk
  - withdrawal risk

**+ Long term aspect !!!**



## **DB versus DC Pension schemes :**

In **DC Schemes** ( *Defined Contribution Pension Schemes where the only liability of the sponsor is to pay a well defined level of contribution* ), risks are essentially transferred to the affiliates.

Market risk can be present in case of guarantee of a minimum rate of return on the contributions .

In **DB Schemes** ( *Defined Benefit Pension Schemes where the sponsor promises a well defined level of benefit at retirement*), risks are clearly the problem of the sponsor !!

# DC model



We consider a ***pension investment product*** ( DC plan) with a fixed minimum guaranteed return given at retirement.

## Notations :

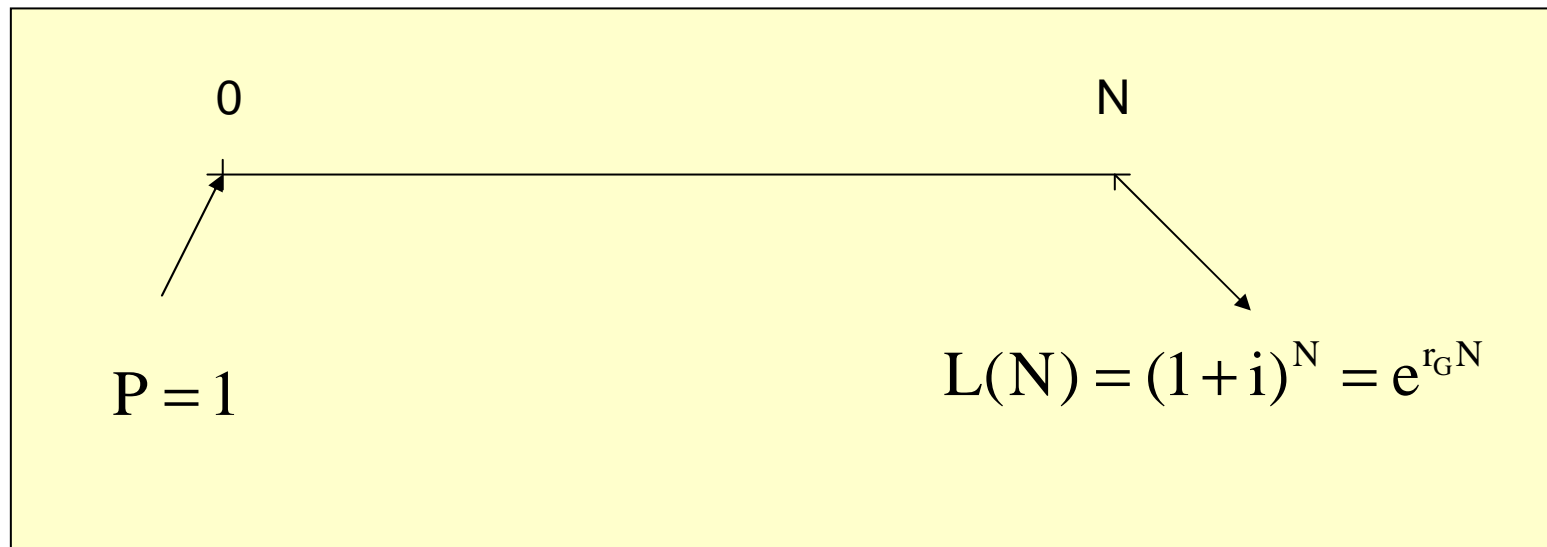
$P=1$  : initial pension account at time  $t=0$

$N$  : maturity of the pension account

$i$  : fixed guaranteed return

$r$  : risk free rate

$L(N)$  : liability at retirement age



On the asset side we assume the insurer invests the initial contribution in a risky asset.

$A(t)$  = asset at time  $t$  ( *stochastic evolution* )

***$A(N)$  is a random variable ...***



3 fundamental issues in ***DC / Funding*** for the affiliates :

1) the optimal investment strategy of the contributions : *risk / return*

2) An eventual minimum guaranteed return

3) the payment of the benefits : *lump sum or annuity*



**Problem 1** : Solvency at maturity :

Ability of the fund to fulfill the guarantee only *at maturity*  
and *without any additional equity*

**Probability of no default at maturity :**

Assets must be enough only at maturity to match the liability :

$$P(A(N) \geq L(N) )$$



**Problem 2** : Risk measure at maturity :

Ability of the fund to fulfill the pension guarantee only *at maturity with eventual additional equity*

**EXAMPLE** : Static value at risk :

Initial amount  $C$  to put in the fund in order to guarantee with a high probability the liability at maturity :

$$P(A(N) + Ce^{rN} \geq L(N)) \geq \alpha \quad (99\%)$$



### **Problem 3** : Ruin theory approach :

Ability of the fund to fulfill the guarantee ***at any time***  
*with eventual additional equity* ( provision approach)

### **EXAMPLE** : Probability of ruin :

Reserve process :

$$R(s) = A(s) + C \cdot e^{rs} - L(s)$$

for :  $0 \leq s \leq N$

with :  $A(s)$  = market value of Assets at time  $s$

$C$  = initial solvency Capital at time 0

$L(s)$  = value of Liabilities at time  $s$  ( ?)



**Problem 3** : Ruin theory approach (2) :

Initial own funds  $C$  to put in the pension fund in order to guarantee with a high probability the solvency at any time before maturity :

$$\phi(C) = P(R(s) \geq 0, \forall s \in [0, N])$$

The initial capital  $C$  is then chosen such that :

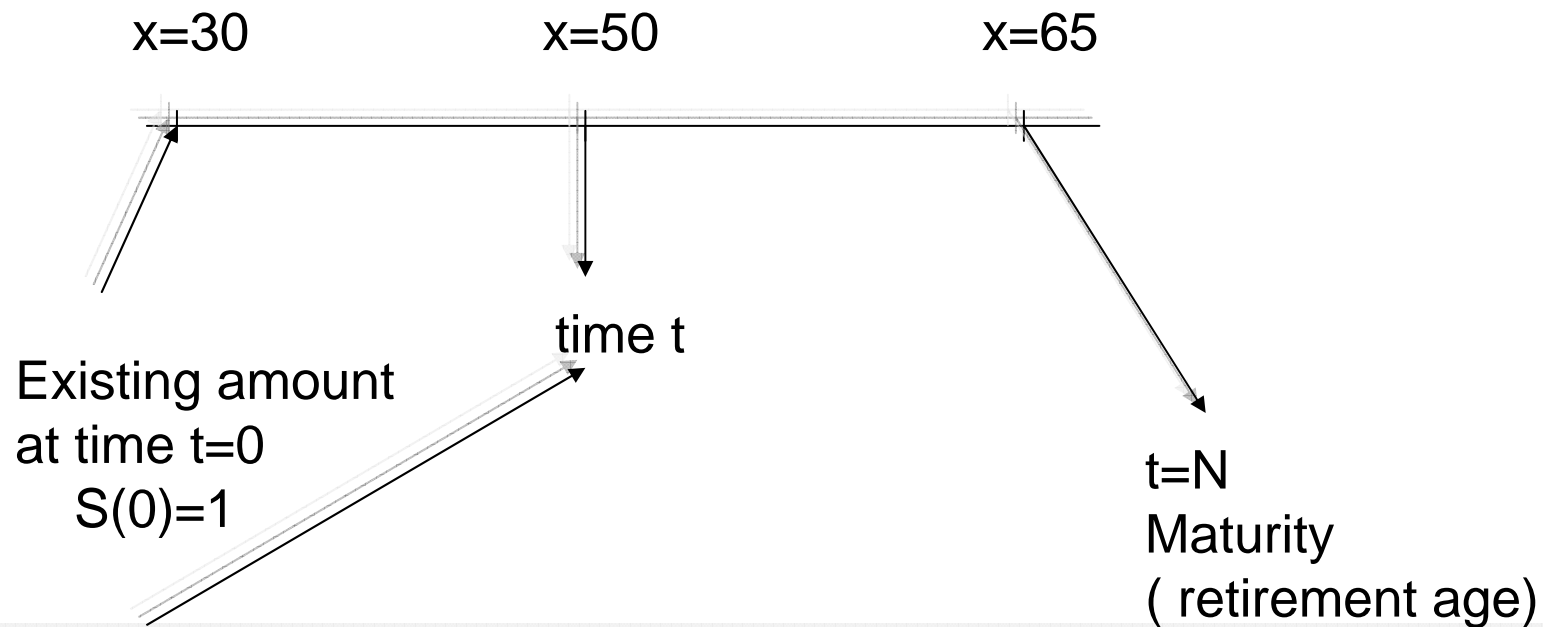
$$\phi(C) \geq \alpha$$



## 2. Market Risk Model



## Assumptions :



**$S(t, N)$  = value of the asset at time  $t$  for a maturity  $N$**



## Model :

Risky asset :

$$dX(t) = \delta \cdot X(t) dt + \sigma \cdot X(t) dw(t)$$

*mean return*

*volatility*

Riskless asset :

$$dB(t) = r \cdot B(t) dt$$

*riskfree rate*

Mixing :

$\alpha(t, N)$  = part invested at time  $t$  in the risky asset for a maturity  $N$  ( measurable process)



## Stochastic differential equation of the mixed asset :

$$dS(t, N) = (\alpha(t, N) \cdot \delta + (1 - \alpha(t, N)) \cdot r) \cdot S(t, N) dt + \alpha(t, N) \cdot \sigma \cdot S(t, N) dw(t)$$

The solution of this equation is given by :

$$S(t) = S(0) \cdot \exp\left(\left(r \cdot t + (\delta - r) \int_0^t \alpha(s) ds - \frac{\sigma^2}{2} \int_0^t \alpha^2(s) ds + \sigma \int_0^t \alpha(s) dw(s)\right)\right)$$

*Investment strategy = how to choose the process  $\alpha(t)$  ?*



## Mixed strategy

We consider 3 deterministic investment strategies mixing :

- a risky asset ( stocks, options,... )
- a riskless asset ( bonds)

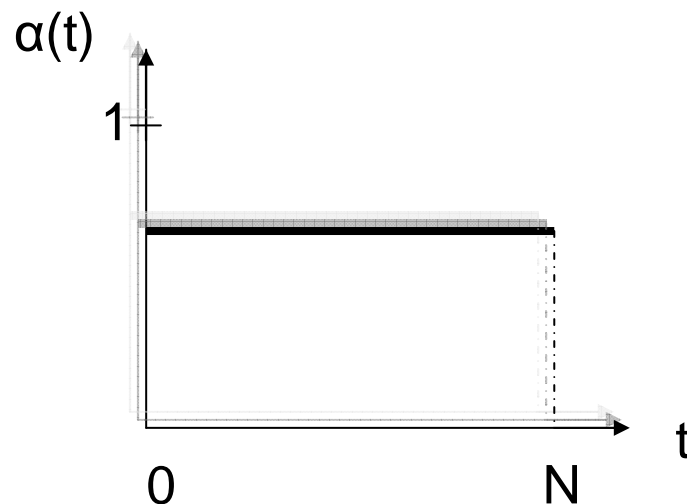
Strategy 1 : **Constant proportion portfolio**

Strategy 2 : **Linear decreasing strategy**

Strategy 3 : **Lifecycle strategy**



# Constant proportion portfolio

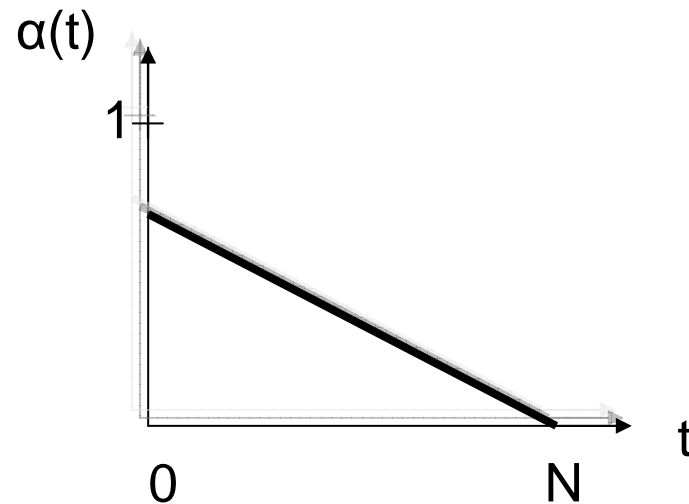


Fixed constant proportion in the risky asset during all the horizon  
( MERTON : *optimal strategy using utility function arguments* )

*1 parameter : - constant proportion*



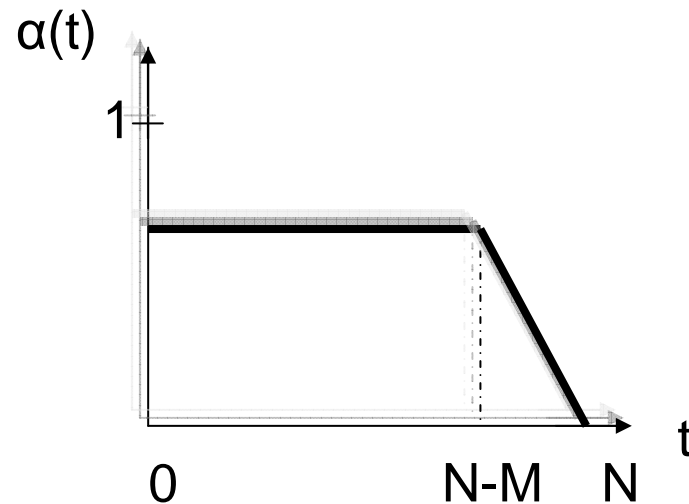
# Linear decreasing strategy



Linear decreasing proportion in the risky asset during all the horizon

*1 parameter : - initial proportion*

# Lifecycle strategy



Fixed constant proportion in the risky asset during a first period (*accumulation phase*) and then linearly decreasing until retirement (*consolidation phase*)

2 parameters : - *initial proportion*  
- *consolidation period  $M$*



## Constant proportion portfolio

$$\alpha(t) = \gamma \quad \forall 0 \leq t \leq N$$

For instance :  $\gamma = 50\%$

Solution :

$$S(t, N) = S(0) \cdot \exp((r + \gamma \cdot (\delta - r))t - \gamma^2 \sigma^2 t / 2 + \gamma \sigma \cdot w(t))$$

*Independent of the maturity for a fixed time  $t$  !*

Mean :

$$ES(t, N) = S(0) \cdot \exp((r + \gamma \cdot (\delta - r))t)$$



## Constant proportion portfolio

Amount at retirement age ( maturity  $t=N$ ) :

$$S(N, N) = S(0) \cdot \exp\{N(m(N), V^2(N))\}$$

with :

$$m(N) = r \cdot N + \gamma \cdot (\delta - r) \cdot N - \sigma^2 \gamma^2 N / 2$$
$$V^2(N) = \sigma^2 \gamma^2 N$$

Mean :

$$ES(N, N) = S(0) \cdot \exp(r N + \gamma(\delta - r)N)$$



## Linear decreasing strategy

$$\alpha(t) = \beta \cdot \left(1 - \frac{t}{N}\right) \quad \forall 0 \leq t \leq N$$

For instance :  $N = 20$   
 $\beta = 70\%$

$$\begin{aligned}\alpha(0) &= 70\% \\ \alpha(5) &= 52.5\% \\ \alpha(10) &= 35\% \\ \alpha(15) &= 17.5\% \\ \alpha(20) &= 0\%\end{aligned}$$



## Linear decreasing strategy

Amount at retirement age ( t=N) :

$$S(N, N) = S(0) \cdot \exp\{N(m(N), V^2(N))\}$$

with :

$$m(N) = r \cdot N + \beta \cdot (\delta - r) \cdot N / 2 - \sigma^2 \beta^2 N / 6$$

$$V^2(N) = \sigma^2 \beta^2 N / 3$$

Mean :

$$ES(N, N) = S(0) \cdot \exp(r N + \beta(\delta - r)N / 2)$$



# Lifecycle strategy

$$\alpha(t) = \alpha \quad \text{for } 0 \leq t \leq N - M$$
$$\frac{\alpha}{M}(N - t) \quad \text{for } N - M \leq t \leq N$$

For instance :

$$N = 30$$
$$M = 15$$
$$\alpha = 70\%$$

$$\alpha(0) = 70\% \quad \alpha(5) = 70\%$$
$$\alpha(10) = 70\% \quad \alpha(15) = 70\%$$
$$\alpha(20) = 47\% \quad \alpha(25) = 23\% \quad \alpha(30) = 0\%$$



## Lifecycle strategy

Amount at retirement age ( t=N) : first case :  $N > M$   
( *accumulation phase* )

$$S(N, N) = S(0). \exp\{N(m(N), V^2(N))\}$$

with :

$$m(N) = r.N + \alpha.(\delta - r).(N - M/2) - \sigma^2\alpha^2(N - 2M/3)/2$$
$$V^2(N) = \sigma^2\alpha^2(N - 2M/3)$$

Mean :

$$ES(N, N) = S(0). \exp(r N + \alpha.(\delta - r)(N - M/2))$$



## Lifecycle strategy

Amount at retirement age ( t=N) : second case : N < M  
( *consolidation phase*)

$$S(N, N) = S(0). \exp\{N(m(N), V^2(N))\}$$

with :

$$m(N) = r.N + \alpha.(\delta - r).N^2 / 2M - \sigma^2 \alpha^2 N^3 / 6M^2$$
$$V^2(N) = \sigma^2 \alpha^2 N^3 / 3M^2$$

Mean :

$$ES(N, N) = S(0). \exp(r N + \alpha(\delta - r)N^2 / 2M)$$



# 3. Risk Measure Approach



## Maturity guarantee

### Comparison of these 3 strategies :

Matching between the final asset at maturity  $S(N,N)$   
and the minimum maturity guarantee  $L(N)$

Asset :  $S(N, N)$



Liability :  $L(N) = e^{r_G \cdot N}$

( $r_G$  = guaranteed rate at maturity)



## Probability of default

In the 3 considered strategies, the asset at maturity can be written as :

$$S(N, N) = S(0) \cdot e^{N(m(N), V^2(N))}$$

Then the probability of default at maturity becomes :

$$\begin{aligned}\Psi(N) &= P(S(N, N) < L(N)) \\ &= P(e^{N(m(N), V^2(N))} < e^{r_G N}) \\ &= \Phi\left(\frac{r_G N - m(N)}{V(N)}\right) = \text{NORMSDIST}\left(\frac{r_G N - m(N)}{V(N)}\right)\end{aligned}$$



## Probability of default - constant

Strategy 1 : constant proportion portfolio :

$$\begin{aligned}\Psi_1(N) &= \Phi\left(\sqrt{N} \cdot \frac{r_G - (r + \gamma \cdot (\delta - r) - \gamma^2 \sigma^2 / 2)}{\gamma \sigma}\right) \\ &= \Phi(\sqrt{N} \cdot a(\gamma))\end{aligned}$$

The number  $a(\gamma)$  is in general negative .  
So this probability decreases ( deeply!) with the maturity  $N$ .



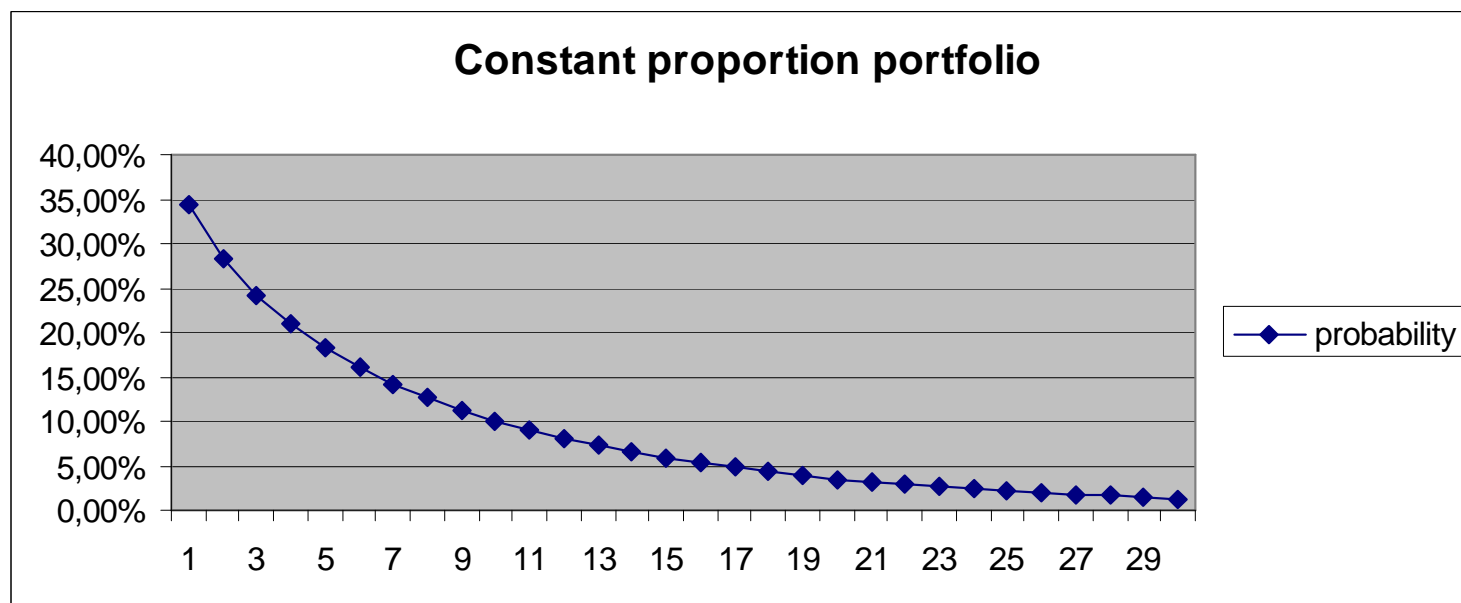
# Probability of default - constant

EXAMPLE :

$$\alpha(t) = 70\%$$

$$\delta = 7\% \quad \sigma = 15\%$$

$$r = 3\% \quad r_G = 1\%$$





## Probability of default - linear

Strategy 2 : linear decreasing strategy :

$$\begin{aligned}\Psi_2(N) &= \Phi\left(\sqrt{3N} \cdot \frac{r_G - (r + \beta \cdot (\delta - r) / 2 - \beta^2 \sigma^2 / 6)}{\beta \sigma}\right) \\ &= \Phi(\sqrt{N} \cdot b(\beta))\end{aligned}$$

The number  $b(\beta)$  is in general negative .  
So this probability decreases also with the maturity  $N$ .



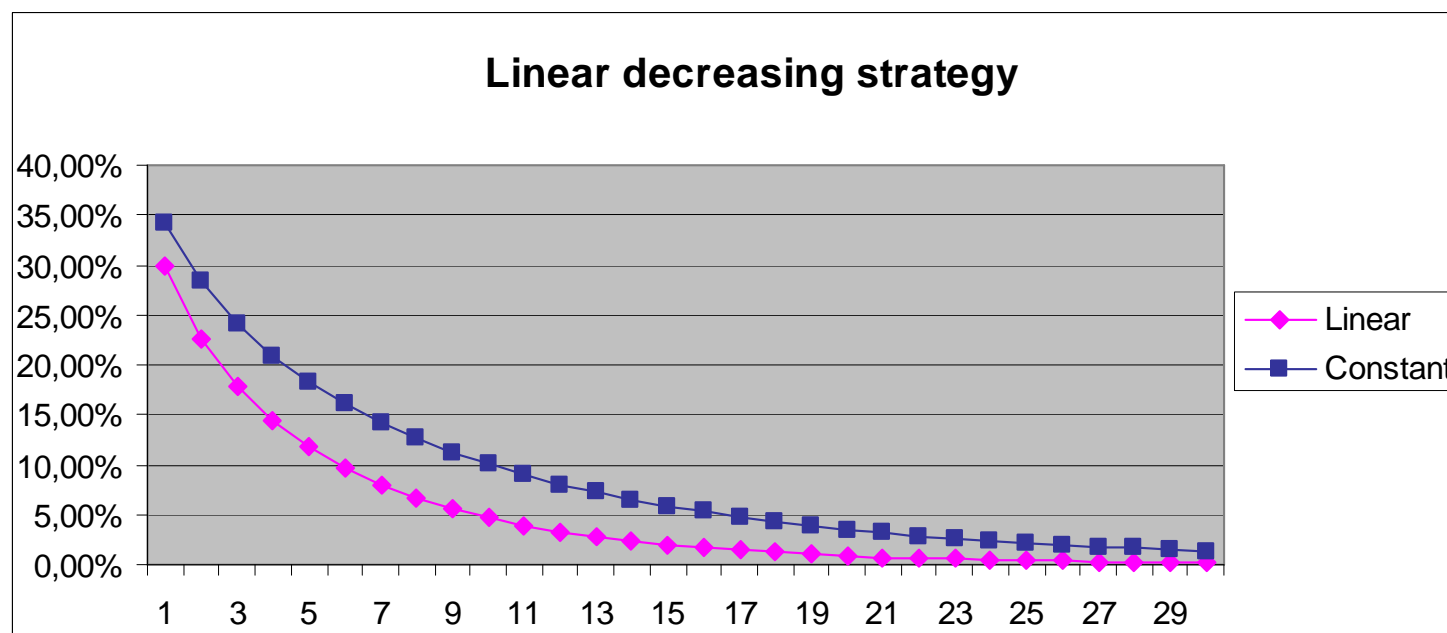
# Probability of default - linear

EXAMPLE :

$$\alpha(t) = 70\%$$

$$\delta = 7\% \quad \sigma = 15\%$$

$$r = 3\% \quad r_G = 1\%$$



# Probability of default - lifecycle



Strategy 3 : life cycle strategy :

$N < M$  :

$$\Psi_3(N) = \Phi\left(\frac{M\sqrt{3} \cdot \left(r_G N - (rN + \alpha \cdot (\delta - r)N^2 / 2M - \sigma^2 \alpha^2 N^3 / 6M^2)\right)}{\alpha \sigma \sqrt{N^3}}\right)$$

$N > M$

$$\Psi_3(N) = \Phi\left(\frac{r_G N - (rN + \alpha(\delta - r) \cdot (N - M/2) - \sigma^2 \alpha^2 (N - 2M/3)/2)}{\alpha \sigma \sqrt{N - 2M/3}}\right)$$

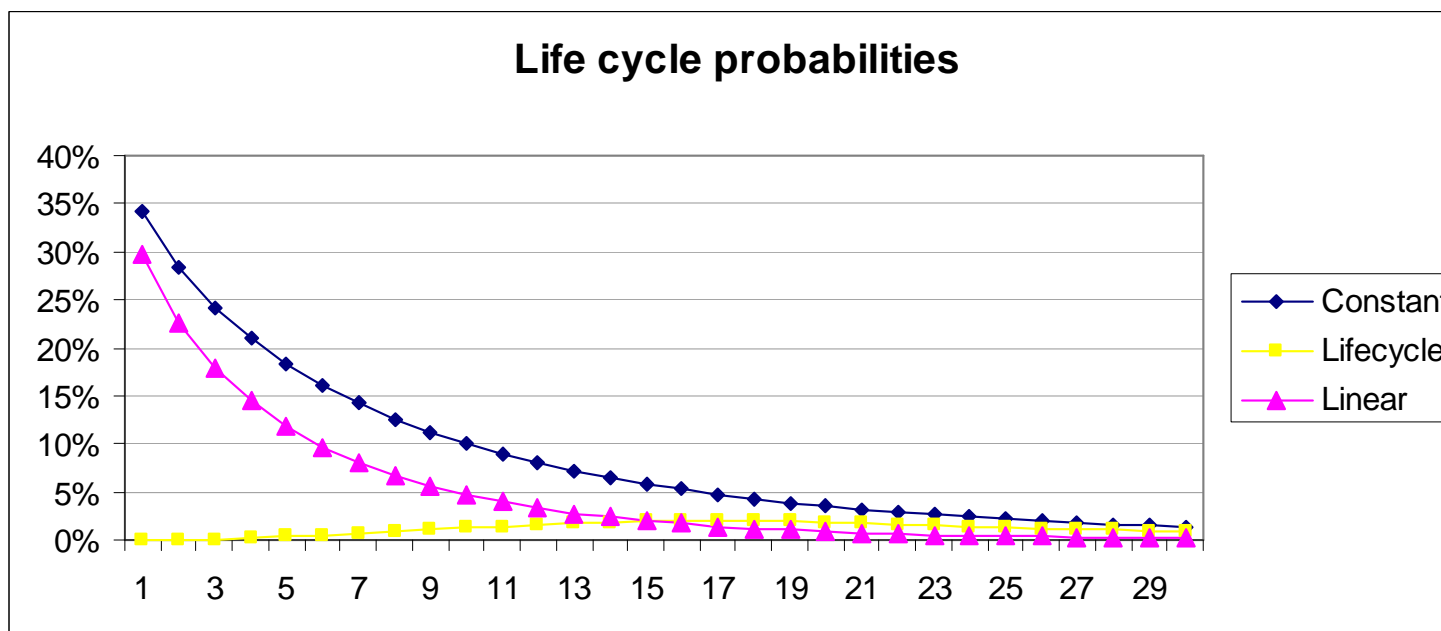
# Probability of default – life cycle

EXAMPLE :

$$\alpha(t) = 70\%$$

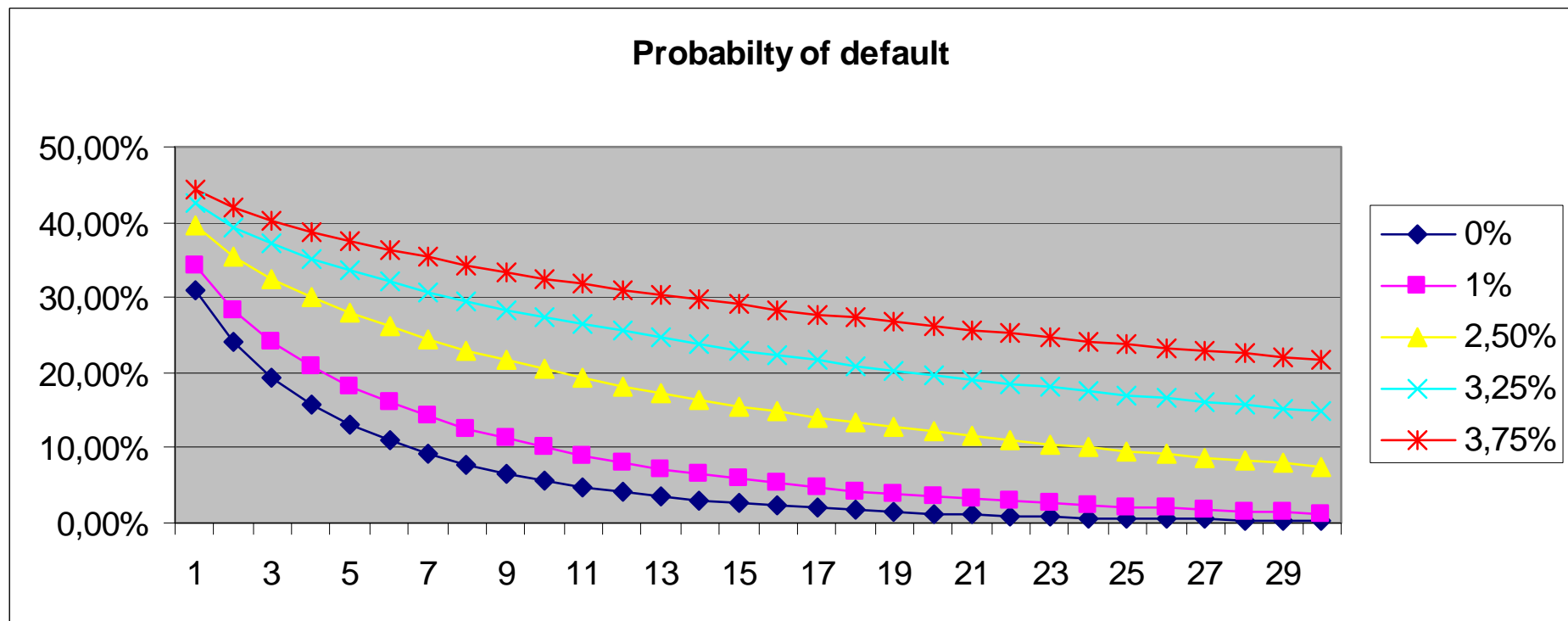
$$\delta = 7\% \quad \sigma = 15\%$$

$$r = 3\% \quad r_G = 1\% \quad M = 15$$





# Constant proportion portfolio - probability ( for different levels of guarantee)





## Value at risk - constant

We define the solvency level  $C(N)$  as the initial amount of equity invested in the riskless asset such that at maturity :

$$P(S(N, N) + C(N).e^{rN} < L(N)) = \varepsilon_N$$

where :

$$S(N, N) = e^{N(m(N), V^2(N))}$$

$$L(N) = e^{r_g N}$$

$\varepsilon_N$  = safety level (for instance : 0,5%)



## Value at risk-constant

The solvency capital is then given explicitly by :

$$C(N) = e^{(r_G - r)N} - e^{-rN} \cdot e^{m(N) + z_{\varepsilon N}} \cdot V(N)$$

( where :  $P(N(0,1) < z_{\varepsilon}) = \varepsilon$  )

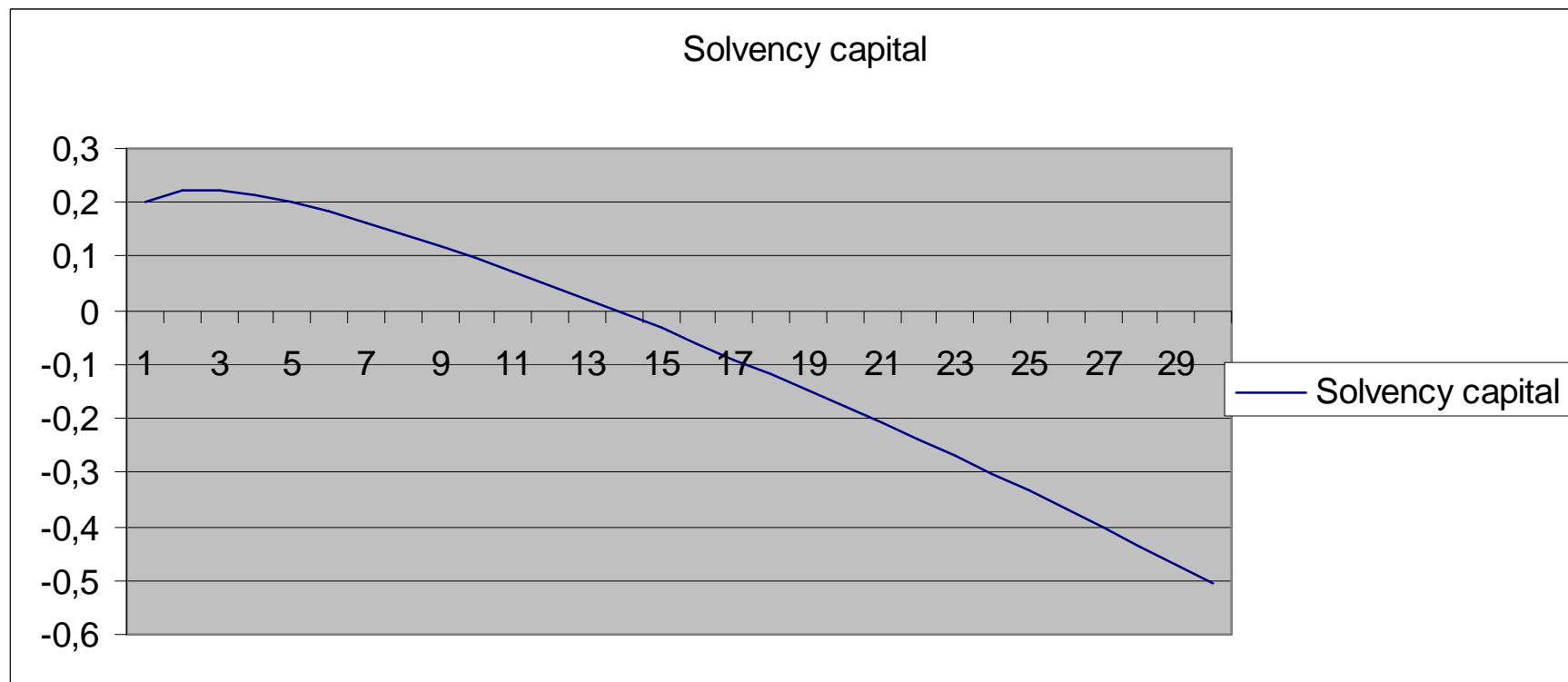
For instance for the constant proportion portfolio :

$$C(N) = e^{(r_G - r)N} - e^{-rN} \cdot e^{rN + \gamma(\delta - r)N - \gamma^2 \sigma^2 N / 2 + z_{\varepsilon N} \cdot \gamma \sigma \sqrt{N}}$$



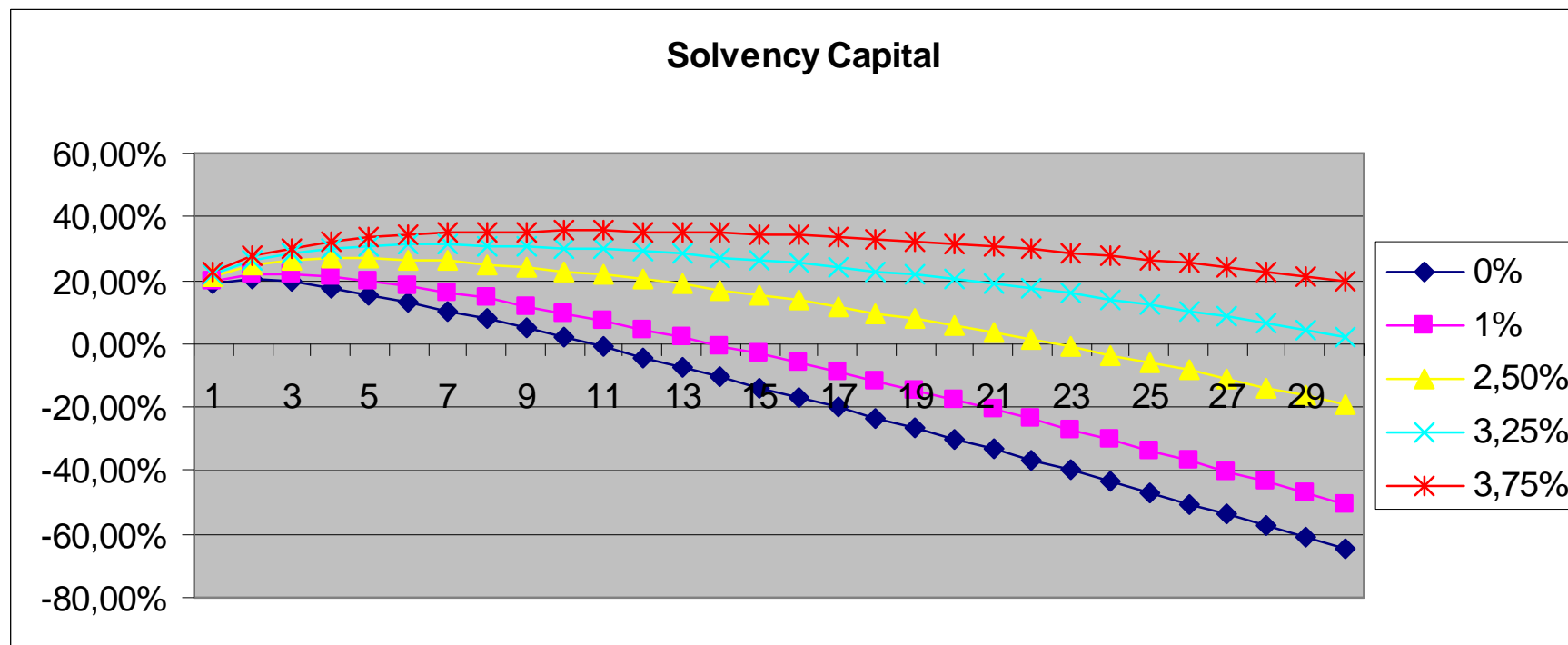
$$1 - \varepsilon_N = (0.995)^N$$

$$\begin{aligned} r_G &= 1\% & r &= 3\% \\ \delta &= 7\% & \gamma &= 70\% \\ \sigma &= 15\% \end{aligned}$$



# Constant proportion portfolio - solvency

( for different levels of guarantee)





## 4. Probability of Ruin Approach

# 4.1. Probability of ruin without capital



We try to compute the probability of non ruin without any extra capital :

$$P(N) = P(A(t) \geq L(t), \forall t \in [0, N])$$

With a pure equity strategy first :

$$A(t) = \exp(\delta t + \sigma w(t) - \sigma^2 t / 2)$$

$$L(t) = e^{r_G t}$$



This probability can be written using a minimum condition on a geometric Brownian motion :

$$\begin{aligned} & P(A(t) - L(t) \geq 0, \forall t \in [0, N]) \\ &= P(e^{(\delta - \sigma^2/2)t + \sigma w(t)} \geq e^{r_G t}, \forall t \in [0, N]) \\ &= P(\min_{0 \leq s \leq N} e^{(\delta - r_G - \sigma^2/2)s + \sigma w(s)} \geq 1) \\ &= 1 - P(\min_{0 \leq s \leq N} e^{(\delta - r_G - \sigma^2/2)s + \sigma w(s)} < 1) \end{aligned}$$



Distribution function of the minimum of a geometric Brownian motion



Theorem :

**Law of the minimum of a geometric Brownian motion :**

Let :

$$S(t) = e^{(\mu - \sigma^2 / 2)t + \sigma \cdot w(t)}$$

$$z = \min_{0 \leq s \leq t} \{S(s)\}$$

$$0 < L \leq S(0)$$

Then :

$$P(z \leq L) = \Phi(d_1) + L^{\frac{2\mu}{\sigma^2} - 1} \cdot \Phi(d_2)$$

$$\text{with : } d_{1,2} = \frac{\ln L \mp (\mu - \sigma^2 / 2)t}{\sigma \sqrt{t}}$$

## Computation of the probability of non ruin :

$$\begin{aligned} P(N) &= P(A(t) - L(t) \geq 0, \forall t \in [0, N]) \\ &= 1 - P\left(\min_{0 \leq s \leq N} e^{(\delta - r_G - \sigma^2/2)s + \sigma w(s)} < 1\right) \\ &= 1 - \left(\Phi\left(\frac{-(\delta - r_G - \sigma^2/2)N}{\sigma\sqrt{N}}\right) + \Phi\left(\frac{(\delta - r_G - \sigma^2/2)N}{\sigma\sqrt{N}}\right)\right) \\ &= 0 \end{aligned}$$

Under these assumptions  
the ruin is certain !!!



**Variant 1 : partial solvency requirement before maturity** ( surrender charges in life insurance )

$$P(A(t) \geq e^{r_G t} ; \forall t \in [0, N])$$

Liquidity  
penalty

$$P(A(t) \geq \rho(t) \cdot e^{r_G t} ; \forall t \in [0, N])$$

$\rho$  increasing  
 $\rho(t) \leq 1$   
 $\rho(N) = 1$

Example:

$$\rho(s) = e^{-\lambda(N-s)}$$

$(\lambda > 0)$



The solvency requirement becomes then :

$$P(N, \lambda) = P(A(t) \geq e^{-\lambda N} \cdot e^{(r_G + \lambda)t} ; \forall t \in [0, N])$$

Introducing the minimum :

$$\begin{aligned} P(N, \lambda) &= P\left(\min_{0 \leq s \leq N} e^{(\delta - r_G - \lambda - \sigma^2/2)s + \sigma w(s)} \geq e^{-\lambda N}\right) \\ &= 1 - P\left(\min_{0 \leq s \leq N} e^{(\delta - r_G - \lambda - \sigma^2/2)s + \sigma w(s)} < e^{-\lambda N}\right) \end{aligned}$$

↙  
 $L < 1$



The probability of non-ruin becomes now :

$$\begin{aligned} P(N, \lambda) &= P(A(t) \geq e^{-\lambda(N-t)} \cdot L(t), \quad \forall t \in [0, N]) \\ &= 1 - \left\{ \Phi\left(\frac{-\lambda N - (\delta - r_G - \lambda - \sigma^2 / 2)N}{\sigma\sqrt{N}}\right) \right. \\ &\quad \left. + \left(e^{-\lambda N}\right)^{\frac{2(\delta - r_G - \lambda)}{\sigma^2} - 1} \cdot \Phi\left(\frac{-\lambda N + (\delta - r_G - \lambda - \sigma^2 / 2)N}{\sigma\sqrt{N}}\right) \right\} \end{aligned}$$



The probability of ruin can be written:

$$\begin{aligned}\Psi(N, \lambda) &= 1 - P(N, \lambda) \\ &= \Phi\left(\frac{-(\delta - r_G - \sigma^2 / 2)N}{\sigma\sqrt{N}}\right) \\ &\quad + \left(e^{-\lambda N}\right)^{\frac{2(\delta - r_G - \lambda)}{\sigma^2} - 1} \cdot \Phi\left(\frac{(\delta - r_G - 2\lambda - \sigma^2 / 2)N}{\sigma\sqrt{N}}\right)\end{aligned}$$

$$= \underbrace{\Phi(a\sqrt{N})}_{\text{Probability of default at maturity}} + \underbrace{\left(e^{-\lambda N}\right)^{\frac{2(\delta - r_G - \lambda)}{\sigma^2} - 1} \Phi((-a - 2\lambda / \sigma)\sqrt{N})}_{\text{Price of non ruin before maturity}}$$

*Probability of default  
at maturity*

*Price of non ruin before  
maturity*



## Constant portfolio allocation :

We can also analyze the influence of the asset allocation on this last probability of non ruin :

$$\delta \rightarrow \gamma\delta + (1 - \gamma)r$$

$$\sigma \rightarrow \gamma\sigma$$

$$P(N, \lambda, \gamma) = P(A(t) \geq e^{-\lambda(N-t)} \cdot L(t), \forall t \in [0, N])$$

$$= 1 - \left\{ \Phi\left(\frac{-((\gamma\delta + (1 - \gamma)r - r_g) - \gamma^2\sigma^2 / 2)N}{\gamma\sigma\sqrt{N}}\right) \right.$$

$$\left. + \left(e^{-\lambda N}\right)^{\frac{2((\gamma\delta + (1 - \gamma)r - r_g - \lambda) - \gamma^2\sigma^2)}{\gamma^2\sigma^2} - 1} \cdot \Phi\left(\frac{((\gamma\delta + (1 - \gamma)r - r_g) - 2\lambda - \gamma^2\sigma^2 / 2)N}{\gamma\sigma\sqrt{N}}\right) \right\}$$



## **Variant 2 : Fair Valuation approach**

Another possibility for the liability function is to introduce the fair value of the final liability ( *present value at the risk free rate* ):

$$L(N) = e^{r_G N}$$

$$L(t) = e^{-r(N-t)} \cdot L(N) = e^{-r(N-t)} \cdot e^{r_G N}$$

$$= e^{-(r - r_G)(N-t)} \cdot e^{r_G t}$$

$$= e^{-\lambda^*(N-t)} \cdot e^{r_G t}$$

This is a particular case of variant 1 with exponential penalty parameter given by :

$$\lambda^* = r - r_G$$

( spread of rates )



This coefficient is positive if the risk free rate is strictly higher than the guaranteed rate.

Then the probability of ruin becomes for a constant strategy:

$$\Psi(N, \gamma) = \Phi(a(\gamma)\sqrt{N}) + (e^{-(r-r_G)N})^{\frac{2\gamma(\delta-r)}{\gamma^2\sigma^2}-1} \Phi((-a(\gamma) - 2(r - r_G) / \gamma\sigma)\sqrt{N})$$

If the two rates are close , the coefficient  $\lambda$  is nearly zero and this probability is nearly equal to one ( for every time horizon).

# Probability of ruin – constant (fair valuation approach)

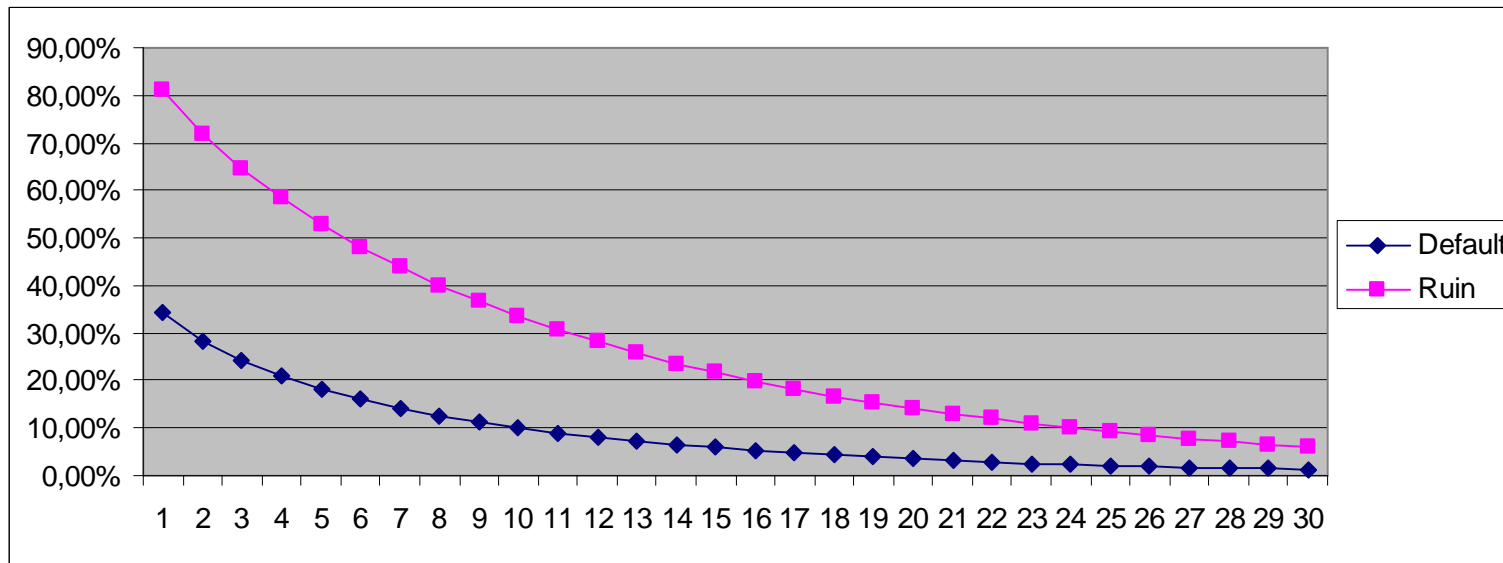


EXAMPLE :

$$\alpha(t) = 70\% \quad \lambda = 2\%$$

$$\delta = 7\% \quad \sigma = 15\%$$

$$r = 3\% \quad r_G = 1\%$$



## 4.2. Probability of ruin with riskless capital



We consider now the probability of non ruin, starting with a positive solvency capital assumed to be invested in a riskless asset and the contribution invested in the risky asset :

$$P(N, C) = P(A(t) + C \cdot e^{rt} \geq L(t), \forall t \in [0, N])$$

Or with a partial solvency requirement :

$$P(N, \lambda, C) = P(A(t) + C \cdot e^{rt} \geq e^{-\lambda(N-t)} L(t), \forall t \in [0, N])$$

effect  
capital

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effect  
product



## Computation of the probability of non ruin :

In general the problem is not so trivial and can no more be written as the law of the minimum of a geometric Brownian motion ...

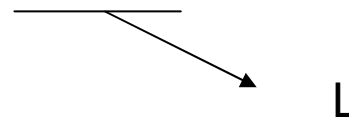
$$\begin{aligned} P(N, \lambda, C) &= P(A(t) + C.e^{rt} \geq e^{-\lambda(N-t)}L(t), \forall t \in [0, N]) \\ &= P(e^{(\delta-\sigma^2/2)t+\sigma w(t)} \geq e^{-\lambda N}e^{(r_G+\lambda)t} - C.e^{rt}, \forall t \in [0, N]) \end{aligned}$$

We can obtain an explicit form  
in the fair value case :

$$\lambda^* = r - r_G$$

Then we can write :

$$P(N, \lambda^*, C) = P(e^{(\delta-r_G-\lambda^*-\sigma^2/2)t+\sigma w(t)} \geq e^{-\lambda^*N} - C, \forall t \in [0, N])$$



Using the previous results we obtain for the probability of ruin :



$$\begin{aligned} \Psi(N, \lambda^*, C) &= 1 - P(N, \lambda^*, C) = 1 - P(A(t) \geq e^{-\lambda^*(N-t)} \cdot L(t), \forall t \in [0, N]) \\ &= \Phi\left(\frac{\ln(e^{-(r-r_G)N} - C) - (\delta - r - \sigma^2 / 2)N}{\sigma\sqrt{N}}\right) \\ &\quad + \left(e^{-(r-r_G)N} - C\right)^{\frac{2(\delta-r)}{\sigma^2}-1} \cdot \Phi\left(\frac{\ln(e^{-(r-r_G)N} - C) + (\delta - r - \sigma^2 / 2)N}{\sigma\sqrt{N}}\right) \end{aligned}$$

With :  $\Psi(N, 0, 0) = 1$

Without capital and without spread you are sure to be ruined !!!



# 5. Introduction of the Longevity Risk



## Introduction of a longevity condition :

*The pension liability is paid at retirement age only in case of survival .*

The guarantee takes now into account a pre defined life table based on a deterministic mortality intensity :

$$\begin{aligned} {}_N p_x &= \text{Pr oba to survive } N \text{ years between } x \text{ and } x + N \\ &= \exp - \int_0^N \mu_{x+s} ds \end{aligned}$$



The minimum pension benefit to pay in case of survival at retirement age is now given by :

$$B(N) = \frac{e^{r_G N}}{{}_N p_x} = e^{\int_0^N (r_G + \mu_{x+s}) ds}$$

For this “a priori” life table we will use a classical GOMPERTZ law :

$$\mu_{x+s} = \mu_x \cdot e^{\beta s}$$



On the other hand we assume that the real death intensity will follow an Ornstein- Uhlenbeck stochastic process given by:

$$d\lambda_x(t) = a.\lambda_x(t) dt + \rho dw_x(t)$$

The solution of this classical SDE is given by :

$$\lambda_x(t) = \lambda_x e^{at} + \rho \int_0^t e^{a(t-s)} dw_x(s)$$



Assuming as before an initial contribution of 1 € paid at time  $t=0$ , the asset – liability structure for a pure equity strategy ( or a constant proportion portfolio), is now given by :

$$A(N) = e^{(\delta - \sigma^2 / 2)N + \sigma \cdot w(N)}$$

$$L(N) = B(N) \cdot e^{-\int_0^N \lambda_x(s) ds} = e^{r_G N} \cdot e^{\int_0^N (\mu_{x+s} - \lambda_x(s)) ds}$$

**Asset and Liability are now both stochastic !!!**



## Probability of default at maturity

( taking into account market and longevity risks )

$$\begin{aligned} P(A(N) < L(N)) &= P\left(e^{(\delta - \sigma^2/2)N + \sigma w(N)} < e^{r_G N + \int_0^N (\mu_{x+s} - \lambda_x(s)) ds}\right) \\ &= P\left(\sigma w(N) + \int_0^N \lambda_x(s) ds < (r_G - \delta + \sigma^2/2)N + \int_0^N \mu_{x+s} ds\right) \\ &= P(\Theta(N) < f(N)) \end{aligned}$$

Where

$$\begin{aligned} \Theta(N) &= \sigma w(N) + \int_0^N \lambda_x(t) dt \\ &= \sigma w(N) + \int_0^N \left\{ \lambda_x e^{at} + \rho \int_0^t e^{a(t-s)} dw_x(s) \right\} dt \end{aligned}$$



$\Theta(N)$  is normally distributed :

$$\Theta(N) \propto N( m(N), \sigma^2(N))$$

The probability of joined default becomes :

$$P(A(N)) < L(N)) = \Phi\left(\frac{(r_G - \delta + \sigma^2 / 2)N + \int_0^N \mu_{x+s} ds - m(N)}{\sigma(N)}\right)$$

## Value of the 2 moments :

1) mean :

$$m(N) = E\Theta(N) = \int_0^N \lambda_x e^{at} dt = \lambda_x \frac{e^{aN} - 1}{a}$$

$$\int_0^N \mu_{x+s} ds = \int_0^N \mu_x e^{\beta s} ds = \mu_x \frac{e^{\beta N} - 1}{\beta}$$

So the probability of default becomes :

$$P = \Phi\left(\frac{(r_G - \delta + \sigma^2 / 2)N + \left(\mu_x \frac{e^{\beta N} - 1}{N} - \lambda_x \frac{e^{aN} - 1}{N}\right)}{\sigma(N)}\right)$$

Spread of  
rates

Spread of  
mortality



## Value of the 2 moments :

### 2) variance :

Assumption : independence between financial and longevity risks

$$\sigma^2(N) = \text{var } \Theta(N)$$

$$= \sigma^2 N + \rho^2 E\left(\left(\int_0^N \int_0^t e^{a(t-s)} dw_x(s)\right)^2\right)$$

$$= \sigma^2 N + \frac{\rho^2}{2a^3} (2aN + e^{2aN} - 4e^{aN} + 3)$$



## 6. Extension to DB schemes

# Model for a DB Scheme



We consider a ***Final Salary DB Scheme***

At retirement age : lump sum expressed as a multiple of the last salary .

For instance : *at 65* : Liability side :

$$C = \frac{N}{40} k.S(65)$$

where:     N = years of service at retirement age  
              S(65) = last salary before retirement



Following the IAS 19 norms , we use as funding method the ***Projected Unit Credit Cost*** .

In order to compute the contribution ( “ *Normal Cost* ” ) we need the following assumptions :

1<sup>o</sup>) *discount rate* ( risk free rate) : r

2<sup>o</sup>) *life table* : we will assume here no mortality before retirement ( no longevity risk considered here )

3<sup>o</sup>) *salary scale projection* : stochastic model :

$$S(t) = S(0) \cdot e^{\mu t + \eta z(t) - \eta^2 t / 2}$$



$z(t) =$  standard brownian motion

$\mu =$  average salary increase

$\eta =$  volatility on salary

The contribution for one year of service in a best estimate pricing is then ( assuming  $S(0) = 1$  ) :

$$NC_0 = \frac{1}{40} k e^{(\mu-r)T}$$

where :  $T =$  residual time to retirement



## Possible loading on contribution ( Normal Cost ) :

We can introduce an eventual loading on contribution:

$$NC_0 = \frac{1}{40} k e^{(\mu-r)T} \cdot (1 + \beta)$$

*Loading on  
Contribution*



## Asset side :

The contribution is assumed to be invested in a geometric Brownian asset :

$$A(t) = A(0).e^{\delta t + \sigma w(t) - \sigma^2 t / 2}$$

$w(t)$  = standard brownian motion

$\text{corr}(w(t), z(t)) = \rho t$

$\delta$  = mean return of the risky asset

$\sigma$  = volatility

$A(0) = NC_0$

*( correlation between inflation and financial returns !!! )*



## Asset Liability risk management :

We compare at retirement age for this specific year of service the corresponding Asset and Liability :

Liability at maturity :

$$L(T) = \frac{1}{40} k e^{\mu T + \eta z(T) - \eta^2 T / 2}$$

Inflation  
risk

Asset at maturity :

$$A(T) = \frac{1}{40} k(1 + \beta) \cdot e^{(\mu - r)T} \cdot e^{\delta T + \sigma w(T) - \sigma^2 T / 2}$$

Investment  
risk

Asset and Liability are again both stochastic !!!



## Probability of default at maturity :

$$\Psi(T) = P(A(T) < L(T))$$

$$\begin{aligned}\Psi(T) &= P((1 + \beta)e^{(\mu-r)T} \cdot e^{\delta T} \cdot e^{\sigma w(T) - \sigma^2 T/2} < e^{\mu T} e^{\eta z(T) - \eta^2 T/2}) \\ &= P(Y(T) < M)\end{aligned}$$

With :

$$M = (r - \delta + \sigma^2 / 2 - \eta^2 / 2)T - \ln(1 + \beta)$$

$$Y(T) = \sigma w(T) - \eta z(T)$$

$$= N(0, \bar{\sigma}^2)$$

$$\bar{\sigma}^2 = (\sigma^2 + \eta^2 - 2\rho\sigma\eta)$$



## Probability of default at maturity :

So finally :

$$\Psi(T) = \Phi(d(T))$$

With :

$\Phi$  = distribution function  $N(0,1)$

$$d(T) = \frac{1}{\sigma} ((r - \delta + \sigma^2 / 2 - \eta^2 / 2) \sqrt{T} - \ln(1 + \beta) / \sqrt{T})$$

*Rem.: independent of salary increase !*

# Probability of default : correlation impact



$$r = 3\%$$

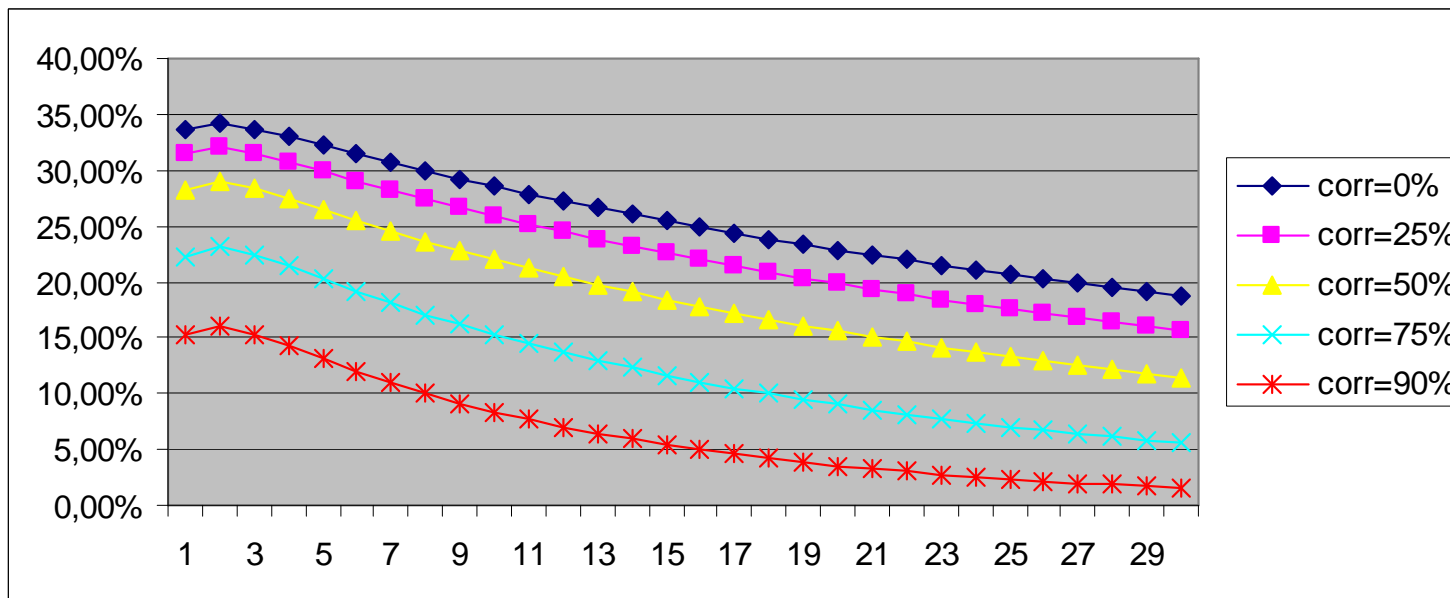
$$\delta = 7\%$$

$$\mu = 5\%$$

$$\sigma = 15\%$$

$$\eta = 10\%$$

$$\beta = 5\%$$



# Next research



- Introduction of jumps
- Mean reverting inflation
- Generalization to LEVY processes
- Guarantees on periodical contributions
- Adaptation to PAYG schemes  
( *NDC technique*) with a demographic stochastic entrance process



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**Thank you !!!**



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